

A WORD FROM THE CHAIRMAN



Isabelle BAILLY
Chairman

I joined SNECI in the late 1980s. At that time, the company was primarily dealing with commercial relationships between France and Germany. Three decades later, we've transformed a small family business with 6 employees into an international operational consulting and services group that employs over 150 people in France, Eastern Europe, Russia, China, Korea, and Morocco and more than 300 experts on the spot.

Throughout our history, SNECI has created long-term partnerships with French car manufacturers, international suppliers, and organizations, such as BusinessFrance, GALIA, FIEV (French automotive suppliers association). As we've demonstrated in the past, we're always open to creating new ones.

With Managing Director, Stanislas Bailly, as the 3rd-generation at the forefront of the group, and our demonstrated shareholder stability, SNECI is able to execute long-term strategies that secure the group's future success and financial sustainability. Our ambition is two-fold: to grow alongside our clients and to help our employees reach their full potential.

Every day, we strive to remain a reliable, global partner to our clients and create value while exhibiting irreproachable ethics.

On behalf of the Executive Board of SNECI and our teams around the world, we're looking forward to continuing to support small, mid-size, and large automotive and industrial players internationally and to ensure their success.

TRUSTED ACROSS THE GLOBE



and more...

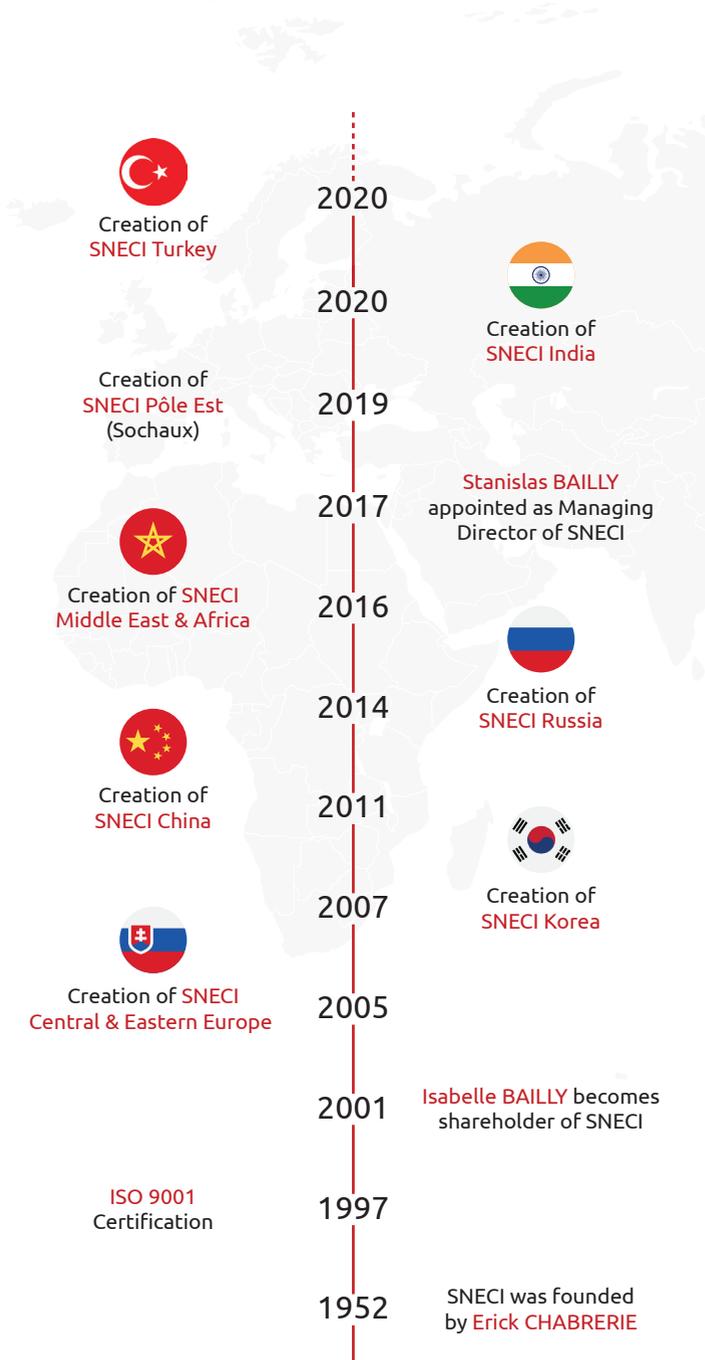


sneci.com

COMMERCIAL DEVELOPMENT
INDUSTRIAL PERFORMANCE
INTERNATIONALLY

Accelerating performance internationally
France - Slovakia - Poland - Russia - Morocco - Turkey - India - China - Korea

150 permanent + 300 "on spot" automotive experts
18 nationalities
Turnkey solutions to >300 clients.



COMMERCIAL DEVELOPMENT INDUSTRIAL PERFORMANCE INTERNATIONALLY



Strategy & Market Study

Hervé CHAMPION
hchampion@sneeci.com

In a global economy, where competition is fierce and international projects require more and more investment, companies must succeed when they enter new markets. SNECI brings its clients the information and knowledge required to understand new sectors and markets and defines the appropriate strategy. SNECI provides specialized business intelligence and market and competitor analysis.



Partnership & M&A

Stanislas BAILLY
sbailly@sneeci.com

Our teams will accompany you throughout the whole process to provide strategic consulting on a wide variety of transactions:

- Technical or industrial partnerships
- Mergers, acquisitions, transfers
- Strategic alliances
- Joint ventures

After completion of the transaction, our Business Development teams participate, if necessary, in conquering new markets.



Business Development

Hervé CHAMPION
hchampion@sneeci.com

Our teams are working hand in hand with 40 suppliers in more than 30 countries - Western Europe, Eastern Europe, China, and Korea – supporting their international development. We ensure the prospection of new client opportunities, respond to the RFQ and manage the projects of the acquired business and their follow-up throughout the whole serial life of products. Our excellent customer knowledge and our technical and commercial know-how allow rapid and controlled growth of the turnover of our partners, some of whom have trusted us for more than 20 years.



Aftermarket

Joaquim GONCALVES
jgoncalves@sneeci.com

Our knowledge of the OES and "Private label" markets supported by our international presence allows SNECI to elaborate, validate and propose new products to market players. Thanks to our supply chain network and logistics platforms, we guarantee our clients a customized and thorough service from beginning to end.



Industrial Projects

Frédéric LAGANIER
flaganier@sneeci.com

SNECI manages major industrial projects such as production launches and transfers, supportive role for Start of Production at the OEM plants, and the critical suppliers. SNECI provides its know-how in the organizations and the project management by controlling quality, cost, and delay aspects and by managing the risks and opportunities. Moreover, SNECI project teams provide all their business skills in technology as well as in quality, industrial reorganization, and supplier management.



Training & Coaching

Pavol RIGOCI
prigoci@sneeci.com

SNECI provides around 40 training modules, available in 14 languages, that cover the fields of Quality, Purchasing & Supply Chain, Lean Manufacturing, Managerial & Soft Skills, and Customer Specific Requirements. SNECI also provides tailored-made coaching missions on these fields. Our experts start with a diagnosis and an action plan and then provide on-site operational support necessary until the expected results are achieved.



Industrial Assessment & Quality

Lucas BITAR
lbitar@sneeci.com

With 70 years of automotive experience, SNECI has developed a comprehensive audit tool (ISA) to assess the Manufacturing, R&D, Supply Chain, Sustainable Development, and Financial criteria of any company. After each assessment, SNECI provides action plans to ensure sustainable improvements. Moreover, our certified auditors evaluate the quality systems and processes of your plants and suppliers based on industry standards.



Sorting & Reworking

Farid ZERGOUME
fzergoume@sneeci.com

As an automotive quality expert, SNECI supports your deliveries locally by managing sorting and reworking operations. The final inspection takes place either in our warehouses or directly in your plants or customer sites. With our exceptional quality management expertise, SNECI controls and manages the entire quality value chain to secure your products.



Purchasing & Supply Chain

Frédéric LAGANIER
flaganier@sneeci.com

We help our customers improve their competitive edge by optimizing their purchasing & supply chain organization. We're uniquely positioned to do this thanks to our costing tools, our extensive knowledge of over 12,000 suppliers worldwide and our long experience in local integration in emerging countries. This includes missions like Design-to-Cost, Make-or-Buy analysis, and Monozukuri.

We provide supply chain engineering to optimize logistics costs and manage daily supply chain operations and administration. We also reorganize in-plant logistics with our turnkey solutions or technical assistance.